

# James Barton



—Design-Build Inc.—  
Fine Home Remodeling

# RENOVATIONS

*Dream. Design. Build. Enjoy.*

SUMMER 2006

**You refer. We Reward.**

## Top Referral Givers

Congratulations and thank you to the following referral givers through June. This on-going program is available to customers, subcontractors and vendors. The program is simple. For every referral that turns into a signed contract with a down payment, you will receive 1% of the signed contact amount in promotional dollars. The promotion dollars can be used towards a variety of items including certificates, remodeling projects, or a "Honey Do List."

### **Congratulations to the following people who have earned promotional dollars**

Linda Hansohn  
Kary Marpe  
Bob Banks  
Gordon Born

### **Thank you to the following customers and business colleagues who have sent referrals to James Barton Design-Build**

Del Steckler  
Greg Reickhoff  
Rich Dahl  
Amy Peterson  
Sharon Michelson  
Bill Sherry  
Mike Ward  
Veronica Schaffer  
Kent Lageson  
Charlie & Jean Kleber  
Nationwide Window  
and Floor Coverings  
Bart Anderson  
Jim Werdin  
Jim & Pam Ragborg  
Sue Wolf  
Laurie Haug \*

## James Barton Design-Build Wins Minnesota's Remodeler of the Year Award

James Madsen, president of James Barton Design-Build, has recently been awarded the Chrysalis "Minnesota Remodeler of the Year." The Chrysalis Awards program recognizes the nation's best remodeling work annually in four regional competitions within the United States.

Continuing to set new standards of professionalism, remodeling companies from across the US were honored at the thirteenth annual Chrysalis Awards for Remodeling Excellence on June 8th at the Cobb Galleria Centre in Atlanta.

Each year, one remodeler is selected by the judges as the Chrysalis Remodeler of the Year in their state.

Criteria for Remodeler of the Year are based on:

- The company's relationships with their customers, suppliers, and traders.
- Their contributions to professionalism in the remodeling industry.
- Their contributions to their community.

"The purpose of the Remodeler of the Year award is to identify companies who are examples of the best in the industry," says Ken Kanline, director of the awards, and it reflects the company's contributions to the industry and the community."

"We're thrilled to receive this recognition," said Madsen, "The judges clearly saw the soul of our company demonstrat-



James and Mary Jo Madsen

ed in our commitment to quality customer service and community involvement," said Madsen. "Most of all, this award is a great pat on the back to our employees and vendors for their hard work."

The JBDB award entry form included explanations of the company's contributions to the Apple Valley community, such as designing and remodeling the Apple Valley Chamber of Commerce conference room and redesign of the Apple Valley Athletic Association field house at no cost to either association. Several customers, suppliers and vendors also assisted in the entry process by providing written testimonials.

This is the company's fourth recognition award. The other awards have been given by the Builders Association of the Twin Cities, one being "Best of Show" combining the talents of other partners. \*



**From the Desk of  
James Madsen, President  
James Barton Design-Build**

**Respected Industry Veterans  
Join the JBDB Team**

As James Barton Design-Build continues to diligently improve our business for our customers, we are constantly eyeing new ways to best meet the needs of our customers. Just recently, James Barton Design-Build welcomed two well-respected and established members of the Twin Cities remodeling industry to its team. We are proud to announce the addition of Steve Henjum, who owned Rooms to Grow, Inc. in Eagan, and Dave Arseneau of Arseneau Contracting in Plymouth to our company. Together they bring years of experience to the firm.

Steve has worked in remodeling for 26 years, including 16 years as owner of Rooms to Grow, which specialized in high-end kitchens and additions. Customers will work with Steve in his sales and customer service role.

Dave will serve in a new position as production coordinator. He has 12 years experience in the remodeling industry. Dave will be responsible for scheduling and materials, working in coordination with the lead carpenters who run the job sites.

“We’re excited about joining forces with Steve and Dave. Their existing customers and ours will benefit. Their skill sets will give our organization enhanced flow, efficiency and customer contact. With the help of these two professionals, we will continue to grow to better serve Apple Valley and the surrounding communities.” \*

## Three Homes Featured In the Fall Parade Of Homes Remodelers Showcase

It seems as if summer has just arrived and before we know it fall will be in the air. This fall, James Barton Design-Build is proud to showcase three very distinct homes in the annual Parade of Homes Remodelers Showcase. The fall JBDB newsletter will be exclusively featuring these homes with complete photos, client interviews and more on this special event. Mark your calendars and plan to attend where you will be able to meet the designers, carpenters, and employees of JBDB.



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inetry, sink, surround sound, and overhead projector TV in climate controlled environment. The upper level has a beautiful library, office, and bonus room that showcases slate floors, wet bar, stone fireplace, and state-of-the-art media equipment; cherry cabinetry and granite surfaces complete the look. Custom retaining walls and paver walkway lead from lower garage to backyard. A hidden staircase connects all levels. This stunning showcase home is nestled in a beautiful wooded lot.

### Showcase #1

**1377 Interlachen Drive – Eagan**

**Project Description:**

This remarkable main-floor renovation includes open, spacious living with a French Country touch, nestled in the suburbs. Many rooms have been converted to fit the homeowner’s lifestyle by adding fresh new functional areas. Features include everything from gorgeous hardwood floors to a full butler bar, to a stunning kitchen with solid granite surface tops and custom glass and birch cabinets. In addition, plenty of well-designed extras make this one of the finest homes on display in this year's showcase.

### Showcase #2

**14621 White Oak Drive – Burnsville**

**Project Description:**

A must see three-story addition, full of custom details! The dream garage features cab-

### Showcase #3

**3785 Windtree Drive – Eagan**

**Project Description:**

Gorgeous, well-designed main level makeover! New enameled maple cabinets, trim and crown molding, large center island with built-in table, granite countertops, stainless appliances, natural slate fireplace surrounds with built-ins, 1/2 bath remodel, and new hardwood floors. A mudroom/laundry addition provides a perfect transition into the kitchen with new windows to fill nooks with natural light. New lighting, bright painted walls, hand-textured ceilings, all work together to achieve the perfect space for a growing family. Don't miss this showcase home! \*

## JBDB Breaks Ground for New Building Late Summer

James Barton Design-Build is excited to break ground late summer on their brand-new building that is scheduled to be completed this fall. The new building will be located on Johnny Cake Ridge Road just 1/4 mile north of County Road 42 in Apple Valley. "We are very excited about the new building. It will be incredibly convenient for our clients, and we will have more space for our continued growth. In addition, we will have office space for tenants," stated President James Madsen.

### Do You Have A Home Business? Are You Looking For Great Office Space?

If you or anyone you know has a business and is looking for a great office, James Barton Design-Build is now looking for tenants. The building is in central Apple Valley and the offices are build to suit. Whether the space needed is small or large, please call James Madsen at 952-431-2640 for more information on the availability of space. \*



The JBDB lot was recently used as a training site for an upcoming competition by the Apple Valley Police Department Canine Unit.

## Hot and New Remodeling Trends for Fall 2006

If you want to get the maximum value from your next remodel, you need to pay attention to trends. If you guess right, the remodel you do today can look almost as cutting edge five or even 10 years from now. Guess wrong, and you've just spent thousands on the avocado-green, shag-carpeted, conversation pit turn-off of the future.

To navigate this minefield, keep in mind the following:

**Durability is key.** Investing in quality materials can pay off if they hold up well over the years. A cheap surface might show so many gouges and dings after five years, as opposed to a well-chosen stone or tile surface that could still be adding value a decade from now.

**In the kitchen.** Highly polished granite and stainless steel were the hot trends

in the 1990s — so much so that now there's a backlash among high-end homeowners. Instead of gleam, remodelers are going for warmth.

Color is hot right now, as in bright-red enameled stoves. But color trends are tricky to navigate, so a more conservative but still trendy choice might be panels that help refrigerators and dishwashers blend in with the cabinetry.

**Bonus rooms.** Retired baby boomers are going to want workshops, and hobby rooms, to pursue their leisure-time passions. These bonus rooms can also be utilized as an extra storage room. In fact, incorporating more storage throughout the house is likely to pay off, since our propensity to acquire stuff is unlikely to decline in the next decade. \*

## Meet Andy Haglof, Carpenter

This quarter's featured employee is Andy Haglof who has been a great asset to James Barton Design-Build. Andy has worked as a carpenter for the company for nearly eighteen months.



Because Andy has such a wide set of skills, his day to day duties vary. The majority of his day is spent framing additions and finishing work, such as trimming. He also enjoys the daily contact with the customers.

"The best part of my job is working with the customers and fellow employees. And now that summer is here I love working outside and getting a "farmers tan" without having to work at a farm," joked Andy.

"My goal is to continue to grow with JBDB and eventually work as a lead carpenter, and supervise a crew."

Andy's past experiences have been working at Menards in lumber sales and working for a local remodeling company as a carpenter. He also received his training from Hennepin Technical College in Brooklyn Park.

For fun in his spare time, Andy enjoys dirt bike riding, and being with his girlfriend, Jeni and his dog, Brody.

Thanks for all your hard work Andy. \*

# James Barton



–Design-Build Inc.–

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## FEATURED PROJECT

### Deck and Porch Extraordinaire

A perfect getaway on those warm summer nights, this deluxe customer four-season porch and large deck is an active family's summers dream. With many touches of elegance, this four-season porch adds a cozy feel with the home that is set in countryside living. Generous vaulted ceilings and wonderfully sized windows give the homeowners a feel of comfort as they enjoy the ambience of the outside within their home. The custom composite decking leads to a gorgeous stamped concrete patio located on a multi-tiered retaining wall.

### Project Dimensions

Porch – 250 sq ft.

Deck – 350 sq ft.

Please visit our website at [www.jamesbartondesignbuild.com](http://www.jamesbartondesignbuild.com) for colored photos of this featured project. ✨

