

# RENOVATIONS

James  Barton  
— Design-Build Inc. —  
Fine Home Remodeling

Dream. Design. Build. Enjoy. WINTER 2009

## Meet the 2008 "You Refer. We Reward." Winners



**Congratulations to Dean and Yvonne Perkins**, (Yvonne pictured above), 2008 winners of our "You Refer. We Reward." referral program. Dean and Yvonne sent Kevin and Stephanie Stevens to us to build their second home. As our program winners, the Perkinses will enjoy a three-day and two-night escape to Superior Shores Resort & Conference Center on Lake Superior in Two Harbors, Minnesota.

You could be next. Our 2009 reward package will be announced soon. So start sending those referrals.

(NOTE: Self-referrals count toward the "We Work. You Watch." program only.)



## REFERRALS PAY OFF BIG! For you and the people you refer.

**"You Refer. We Reward." program for you.**

Our "You Refer. We Reward." program will begin its third year in January. This unique program has been very successful to James Barton Design-Build and for our many friends who have sent referrals to us throughout the years.

It works like this: for every referral you send us that turns into a signed contract with a down payment, you receive a reward of Promotional Dollars, based on the amount of the signed contract. The person with the most Promotional Dollars at the end of the year wins the reward. The more referrals you make, the more chances you have to win.

Thanks to everyone who has participated in this "You Refer. We Reward." program in the past. Keep those referrals coming. The 2009 program will be announced soon.

**"We Work. You Watch." program for people you send our way.**

Our new "We Work. You Watch." program lets the people you send our way get in on the fun, too. Everyone who signs a home maintenance or remodeling contract with us by January 31, 2009, will earn a chance to win a brand-new, 46" HDTV, compliments of Stardot Home Automation, one of our preferred vendors.

Watch our website for the names of our "We Work. You Watch." winners. ✱



You Refer. We Reward.

# WIN!

2009 "You Refer. We Reward." package to be announced soon.

VISIT [WWW.JBDB.BIZ](http://WWW.JBDB.BIZ) for Details



From the desk of  
James Madsen, President  
James Barton Design-Build

### Remodeling and home maintenance: The importance of doing it right.

We see them every day. Aging homes that don't fit today's lifestyles. Homes with awkward floor plans. Shoddy updates that cut costs and home owner satisfaction. Poorly planned remodels that fail to meet home owner expectations.

Every home will eventually need updating and remodeling. But when home owners and contractors cut corners to save money, they pay for it in the end. We know because much of the work we do involves fixing things that were done wrong before we got there.

Like the addition we're currently replacing in Apple Valley. The original addition was done by a contractor, but later started pulling away from the house. A second contractor tried to repair it and failed.

It turns out that the home owner and contractor were cutting corners. Though the footings met minimum building codes (and passed all inspections), they weren't deep enough to support the addition. The only solution was to completely replace the addition — an expensive lesson for the homeowner.

Your home is a valuable investment. Do the improvements right and you and your family will enjoy them for years to come. ✨



## You Do Judge A Home By Its Cover

Updated exteriors give homes a new lease on life.

Many people don't think much about the exterior of their home. But the fact is, sooner or later every home needs some exterior maintenance. And that's a great time to give that exterior a facelift — and a new lease on life.

It's amazing what happens when someone makes even a minor modification to the exterior of their home. Just changing the color of the roof or siding can make a big difference. New siding and fascia can bring new life to a tired, worn-out home. A new portico, front porch, shutters or exterior lighting can create a fresh, warm welcome.

A new front door and door hardware help make a great first impression. New modern windows can let in more light and screen out harmful UV rays while eliminating drafts and saving energy. New, low-maintenance gutters and downspouts help prevent water from working its way into your home and make it look well-loved and cared for.

There's plenty of room for improvements in the backyard, too. Today's homeowners are adding outdoor living spaces

including three-season porches, screen porches, comfortable patios and multi-level decks. Consider installing an outdoor hot tub or spa, or an outdoor kitchen and dedicated dining area to provide more room to enjoy with family and friends alike.

Like your indoor remodeling, be sure to work with a qualified professional who knows the local codes, has a reputation for standing by his work, and will be here long after the job is completed.

#### A word of caution:

Many roof or siding replacements are the result of storm damage. Fortunately, that often means part of the change is covered by insurance. But be careful. Extensive storm damage in a community brings "stormchasers" from all over the country looking for work. When the work is done, they're gone.

James Barton Design-Build is happy to work with your insurance company on storm damage, and with you on your exterior and interior maintenance and remodeling. Please give us a call. ✨

# There's Nothing Routine About Maintenance

Do the job right and see how it pays.



There are a lot of good reasons to take good care of your home. For most families, their home is their single largest investment. And it's important to keep that investment in top condition so it can increase in value as fast as other homes in the neighborhood.

But a well-cared-for home pays you back in all kinds of other ways. Performing routine maintenance regularly keeps your family comfortable and presents your home in the best light.

## Save money.

Taking care of routine maintenance can save you money by preventing costly repairs down the line. It can also help improve the energy efficiency of your home and substantially reduce your heating and cooling bills.

Here are just a few things to think about:

- Inspect your roof regularly, and replace it before it leaks to save expensive damage to your attic insulation and ceilings.
- Add insulation and replace drafty doors and windows to keep your family more comfortable in winter and reduce your heating and cooling bills.
- Replace older appliances with new Energy Star-rated appliances to save money and give your kitchen, laundry room and Mom a lift.

## Help save the environment.

Always look for environmentally friendly

building products and furnishings. New "green" products such as siding, flooring, carpeting, even paint are coming on the market all the time. Look for products that are made from renewable resources (grass, cork, etc.) and are produced without damaging the environment. Work with a well-informed contractor who can help you decide which products are best for your application.

## Thinking of buying or selling?

Before you put your home on the market, make sure all the routine maintenance has been taken care of. Making the investment up front will pay off in the end. It will help attract buyers in this very competitive market.

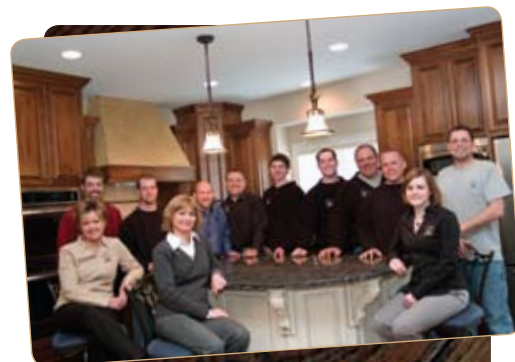
If you've found the home of your dreams, but it needs a "little maintenance," ask a contractor to take a look before you make an offer. It may cost you a little, but it can save you a lot.

## Let us help you avoid expensive mistakes.

James Barton Design-Build is glad to work with you on many of these issues and help you avoid costly mistakes. Give us a call. If we're not right for the job, we'll help you find someone who is. ✱

You've trusted us with your remodel, so why not call us for your maintenance project needs?

952-431-1670



## Count on us for all your remodeling and maintenance — inside and out.

### INTERIOR

- Kitchens
- Baths
- Master Suites
- Family Rooms
- Main floor renovations
- Finished basements
- Attic expansions
- Three-season porches
- Home additions

### EXTERIOR

- Roofs
- Siding
- Energy-efficient windows and doors
- Patios
- Screen porches
- New facades
- Porticos and entries
- Garage additions/expansions

If you can dream it, we can build it.  
Give us a call at 952-431-1670.

## THE JAMES BARTON DESIGN-BUILD TEAM

FRONT ROW, Seated Left to Right:  
Shari Leubner, Tamra Mueller and Pam Schuette

BACK ROW, Standing Left to Right:  
Jon Hassenfritz, Jason Larson, James Madsen, John Miller, Andy Haglof, Troy Polinski, Scott Hafermann, Jayme Quinell and Steve Cappelto

# James Barton



—Design-Build Inc.—

*Fine Home Remodeling*

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## FEATURED PROJECT

We improved the flow and made a popular 1990s multilevel home work much better for its family and friends.

### REMODELED KITCHEN

- Opened to the dining room, creating a warm, entertaining-style space
- Updated perimeter cabinets with fresh stain and varnish
- Created a new cherry center island with eating space
- New beverage center with glass doors, wine cubbies and beverage refrigerator
- Built-in computer storage/message center (finished with enamel to match the walls) conceals printer, paper and laptop supplies

### NEW FAMILY ROOM ADDITION

- Spacious new great room/family room flows comfortably off the kitchen, and dining room provides plenty of space for family and entertaining
- Large fireplace with cherry mantel and new entertainment center match cherry island in the kitchen ✱

